Maim Software Consulting Pvt. Ltd.

Company Profile

ORACLE | Partner

Improved Efficiencies
for Infrastructure, Metro, Rail, Oil & Gas, Road, Real Estate, Health care and Utility Industry

About Us

• Maim Software Consulting is fastest growing IT services company which has provided a quality service in setting up a digital project management program across wide domain Industries like Infrastructure, EPC, Real Estate, Metro.

Reliable

Maim Software Consulting is a renowned IT Service company. We believe in building and maintaining long term relationships with all our clients.

Solutions

We endeavour to offer you best solutions derived out of our past industry experiences which will help you to set up a healthy PMO practice.

Experience

We are pioneer in lambasting problems like Project monitoring, Root cause analysis for project delays.like Pune Metro, Turner , Bechtel India, L&T, Puravankara

Value Addition

We understand your business and our business requirement based solution will be able to save Time , Cost and increase productivity by maintaining effective Manhours.
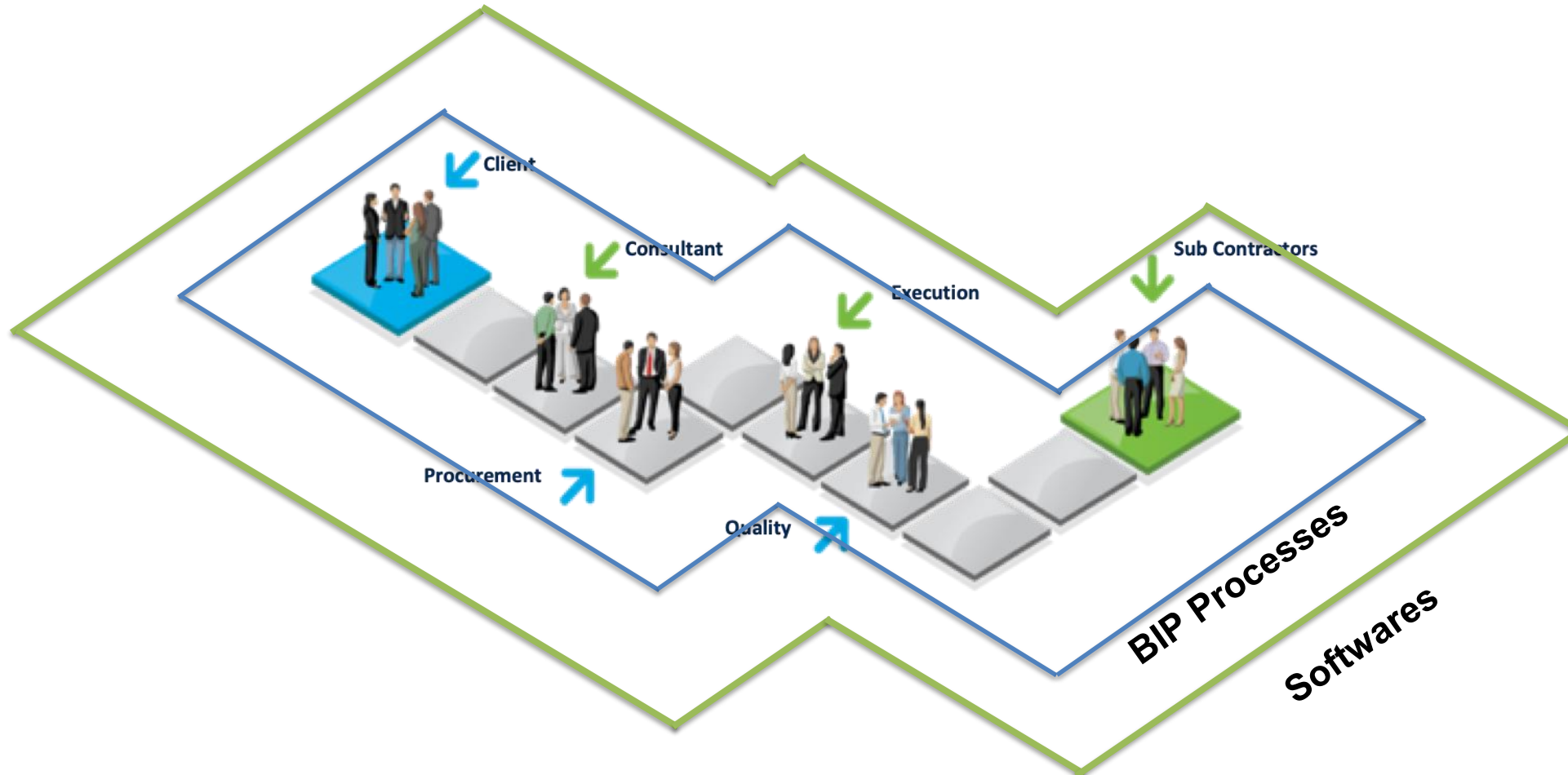
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We understand your business

What We do?

Concept → Bidding → Contracting → Engineering → Procurement → Construction → Commissioning

Bid Management

Project Execution

- **Primavera**
- **Oracle Prime**
- **Unifier**
- **Aconex**
- **Bentley Synchro**
- **BIM Softwares**
- **4D & 5D BIM**
- **Bentley**
- **RIB**
- **SAP(All Modules)**
- **Oracle EBS**
- **Oracle Fusion Cloud**
- **Training**
- **Implementation**
- **Autodesk Revit**
- **BIM 360**

Our Presence in GCC market

Saudi Clients

GCC Clients

Our Presence in International market

International Clients

MAIM Overview

Maim Software Consulting Private Limited has successfully running from 2014, head quartered in Bangalore- India. We provided services Implementation, Training and Support for Oracle Construction and Engineering Products across India, United Kingdom, UAE, Saudi Arabia, Qatar, Oman, Africa and Vietnam.

Maim Software Consulting is now is heading further in KSA in its local presence as in the name of Sharp Innovations

Our Service

PMIS Implementation

P6 EPPM Primavera, Implementation, Training and Support

Oracle Primavera Unifier , Implementation, Training and Support

Supply of Primavera/Unifier Consultant

Oracle Primavera Cloud Implementation, Training and Support

Oracle Aconex Implementation, Training and Support

Primavera Applications integration with BIM/ERP/SAP/Oracle ERP

Primavera Analytics Implementation, Training and Support

Our Other IT Service

V

Database Management

Network Infrastructure

Artificial Intelligence(AI)

Application Management

IT Infrastructure

Cyber Security

Domain Industries

Infrastructure Industry

Maim Software Consulting has provided a complete end to end solution for EPC companies (Including Owner, Consultants and Contractors). Some of the Infra based processes are:

Bid Management

It includes Bid Management Process Includes Vendor/Contractor Selection, RFI, Vendor Creation

Schedule Management

Project Planning, Monitoring, Delay Analysis, S curve, Claim Process, EOT, Earned Value Analysis, Physical Vs Financial Progress Monitoring

Contract Management

It includes Budget approval, Fund Management, Contract Setup(Lumpsum, Unit Cost) , Bill of Quantity(Billing Breakup), RA Bills, Cost Sheet

Construction Communication Management

MOM, Correspondences, Milestone Approval, Inspection Request, Daily Progress Report, Progress Update through mobility, Mail Alert for the Project Deliverables

Document Management System

Project Folder Setup, Design Approval, Submittals , Transmittals, Red Lining & Markup, Document Numbering & Revision control, Document/Drawing search

Construction Specific Process

Measurement Sheet, Tree Cutting Process, Site Clearance Checklist, Timesheet

Pharmaceutical Industry

There is a big need of Project management system in Pharma Industry and Maim Consulting has proven its excellence in implementation:

Schedule and Resource Management

Used the Mobile app to report and update progress from various remote sites to maintain the schedule up to date with any delays

Investment Management

Configured various business logics along with investor maps / bubble charts to let the industry decide best portfolio for investment.

Ideation

Used the Workflow based idea creation and approval based on the analysis done on data captured in various configured forms and approvals workflow

Reporting

Various reports based on the Pharma reporting standards have been developed for provide in depth and real time analysis for Project status as well as resource utilization.

Integration Management

Integrated the Primavera application with Pharma related products like Orange book etc and in house ERP tools for Cost management

Time to Market

As Pharma industry is an industry based on the time to market approach, so various trigger points / mails have been customized to report and kind of unwanted accidents which may delay the product filing.

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Real Estate Industry

Maim Software Consulting has a Industry best practices solution for Real Estate Industry. Specific solution like CRM reporting system is one of the process which helped real estate customer to streamline the payment cycle:

Bid Management

It includes Bid Management Process Includes Vendor/Contractor Selection, RFI, Vendor Creation

Schedule Management

Project Planning, Monitoring, Delay Analysis, S curve, Claim Process, EOT, Earned Value Analysis, Physical Vs Financial Progress Monitoring

Contract Management

It includes Budget approval, Fund Management, Contract Setup(Lumpsum, Unit Cost) , Bill of Quantity(Billing Breakup), RA Bills, Cost Sheet

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Document Management System

Project Folder Setup, Design Approval, Submittals , Transmittals, Red Lining & Markup, Document Numbering & Revision control, Document/Drawing search

Real Estate Specific Solution

Statuary Approval Alert System, Slab Cycle Visualization, CRM Reporting System, Material Planning, Slab Completion Alert

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Metro Construction Industry

Maim Software Consulting has helped Metro Industry to manage the project digitally in 4 Dimensional approach. The digital platform helped the Metro Owner, Consultant & Contractor helped to manage and control the entire project in a lesser Time and Cost

Bid Management

It includes Bid Management Process Includes Vendor/Contractor Selection, RFI, Vendor Creation

Schedule Management

Project Planning, Monitoring, Delay Analysis, S curve, Claim Process, EOT, Earned Value Analysis, Physical Vs Financial Progress Monitoring

Contract Management

It includes Budget approval, Fund Management, Contract Setup(Lumpsum, Unit Cost) , Bill of Quantity(Billing Breakup), RA Bills, Cost Sheet

Construction Communication Management

MOM, Correspondences, Milestone Approval, Inspection Request, Daily Progress Report, Progress Update through mobility, Mail Alert for the Project Deliverables

Document Management System

Project Folder Setup, Design Approval, Submittals , Transmittals, Red Lining & Markup, Document Numbering & Revision control, Document/Drawing search

Metro Specific Solution

Land Acquisition Process, Digital RFI, RA Bill, Fund Management, Digital DPR

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Oil & Gas Construction Industry

Our consultants having vast exposure into Oil & Gas Construction Industry which can help the Oil & Gas Organisations to manage the project effectively throughout the project execution lifecycle

Bid Management

It includes Bid Management Process Includes Vendor/Contractor Selection, RFI, Vendor Creation

Schedule Management

Project Planning, Monitoring, Delay Analysis, S curve, Claim Process, EOT, Earned Value Analysis, Physical Vs Financial Progress Monitoring

Contract Management

It includes Budget approval, Fund Management, Contract Setup (Lumpsum, Unit Cost) , Bill of Quantity(Billing Breakup), RA Bills, Cost Sheet

Construction Communication Management

MOM, Correspondences, Milestone Approval, Inspection Request, Daily Progress Report, Progress Update through mobility, Mail Alert for the Project Deliverables

Document Management System

Project Folder Setup, Design Approval, Submittals , Transmittals, Red Lining & Markup on 3D, Document Numbering & Revision control, Document/Drawing search

Oil & Gas Specific Solution

Land Acquisition Process, Piping, Structural and Instrumentation update process, Spool Management process, Crane Mobilisation & Erection Plan. Safety & Environmental Process. Quality Process.

Customer Success Stories

Bechtel India Private Limited

Private Sector

Business Overview

Bechtel IT took an initiative to change and reform the existing Application (Form Plus) to changed to Unifier in order to prepare an integrated ecosystem which can interact to any other external sources also it fulfills the different custom business process requirement from different SBUs (Construction Department, Engineering Department, Oil & Gas).
Mobility was another key requirement for which Unifier was implemented.

Challenges

- ❑ Bechtel India Engineering, procurement, and construction teams worked in silos, causing miscommunication and delays.
- ❑ Reliance on manual spreadsheets for cost tracking led to errors and lack of real-time visibility.
- ❑ No structured system to identify, assess, and mitigate risks early in the project lifecycle.
- ❑ Lack of real-time dashboards and automated reports meant decisions were based on outdated data
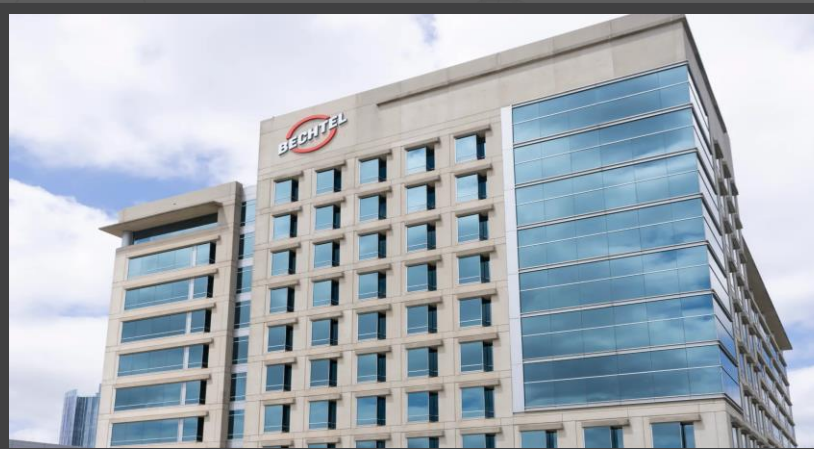
Solution Employed

- Oracle Primavera Unifier

India

Project Status
Completed

Expected Business Benefits

- ❑ Enables accurate budgeting, cost tracking, and forecasting.
- ❑ Projects are delivered on time, within budget, and with expected quality.
- ❑ Seamless communication among global teams, vendors, and clients.
- ❑ Early identification, analysis, and mitigation of project risks.
- ❑ Ability to handle larger, more complex, and multinational projects efficiently.

Winning Factors

- ❑ Well executed Proof of Concept demo using customer-existing data
- ❑ Close collaboration and coordination with the different stake holders.
- ❑ Showcased the Our past industry expertise.

Turner Construction

Private Sector

Business Overview

Turner Construction is a leading international construction services company, . Turner has assigned us in a Real Estate development customer **Hiranandani Developer**

Challenges

- ❑ Lack of Drawing approval mechanism.
- ❑ Over-reliance on ad-hoc decisions without structured guidelines.
- ❑ No workflow process are there .
- ❑ Project cost overruns
- ❑ Schedule are nonintegrated with any business process
- ❑ Slow project performance
- ❑ No record of resource Utilizations.
- ❑ Poor document control and versioning

Solution Employed

- Oracle Primavera Unifier

Expected Business Benefits

- ❑ Digital workflows slash approval cycles (e.g., invoices, RFIs) by 40–60%.
- ❑ Cuts manual reporting time by 30–50%, freeing teams for strategic work.
- ❑ Analysis of forecasting prevents budget deviations.
  (typical savings: 5–10% per project).
- ❑ Streamlined processes accelerate timelines by 15–20%.
- ❑ Full digitize process.

Winning Factors

- ❑ Well executed Proof of Concept demo using customer-existing data
- ❑ Close collaboration and coordination with the different stake holders.
- ❑ Showcased the Our past industry expertise.

India

Project Status
Completed

Petrofac

Private Sector

Business Overview

Petrofac took an initiative to Digitize the entire project control process and prepare an integrated ecosystem which can interact to any other external sources also it fulfills the different custom business process requirement from different SBUs (Construction Department, Engineering Department, Oil & Gas).

Challenges

- ☐ Lack of Drawing approval mechanism.
- ☐ Over-reliance on ad-hoc decisions without structured guidelines.
- ☐ No workflow process are there .
- ☐ Project cost overruns
- ☐ Schedule are nonintegrated with any business process
- ☐ Slow project performance
- ☐ No record of resource Utilizations.
- ☐ Poor document control and versioning

Solution Employed

- Oracle Primavera Unifier

UK (Europe)

Project Status
Completed

Expected Business Benefits

- ☐ Digital workflows slash approval cycles (e.g., invoices, RFIs) by 40–60%.
- ☐ Cuts manual reporting time by 30–50%, freeing teams for strategic work.
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- ☐ Full digitize process.

Winning Factors

- ☐ Well executed Proof of Concept demo using customer-existing data
- ☐ Close collaboration and coordination with the different stake holders.
- ☐ Showcased the Our past industry expertise.

Dubai South

Public Sector

Business Overview

Dubai South is largest single urban master development, focusing on an aviation and logistics ecosystem that includes a diverse range of mixed-use and residential communities to suit different lifestyles. It will also house the world's largest airport upon completion, complemented by a multi-modal transport infrastructure connecting air, land, and sea.

Challenges

- ❑ Lack of centralized access for all stakeholders.
- ❑ No automated linking of drawing, RFI's and schedules.
- ❑ No any records of previous drawing revisions.
- ❑ Lack of accountability of approved drawings
- ❑ Slow submittal and approval process.
- ❑ Lack of real –time progress updates.

Solution Employed

- • Oracle Primavera P6 EPPM
- • Oracle Primavera Unifier

Dubai (UAE)

Project Status
Completed

Expected Business Benefits

- ❑ Dubai South has 20-30% reduction in project delays with real-time Primavera tracking.
- ❑ 15 % cost saving from optimized resource allocation.
- ❑ Faster approvals with automated document workflows.
- ❑ Improved compliance & audit readiness with secure DMS.

Winning Factors

- ❑ Well executed Proof of Concept demo using customer-supplied data
- ❑ Close collaboration and coordination with the different stake holders.

Bu Haleeba Contracting LLC Dubai

Private Sector

Business Overview

Bu Haleeba Contracting took the initiative in the Innovation Hub Phase-2 project in Dubai by implementing an innovative Electronic Document Management System (EDMS), where each document is verified by both the consultant and the client on the same platform without impacting the project timeline. Bu Haleeba is submitting their documents through the Oracle Aconex digital platform.

Challenges

- ❑ Manual verification by consultants and clients takes longer, leading to project delays.
- ❑ Physical document routing causes bottlenecks, especially in large-scale projects.
- ❑ Manual handling increases chances of lost, misfiled, or incorrectly updated documents.
- ❑ Lack of real-time updates leads to misaligned decisions.
- ❑ Lack of miscommunication between Consultant and Clients.
- ❑ No versioning control on the documents
- ❑ Unstructured way to organized the documents.

Solution Employed

- Oracle Aconex

Dubai (UAE)

Project Status
Completed

Expected Business Benefits

- ❑ Bu Haleeba has submitted documents 30-50% Faster.
- ❑ Up to 40% reduction in administrative costs.
- ❑ Near-zero document loss or version conflicts.
- ❑ Improved client & consultant satisfaction due to streamlined workflows.

Khimji Ramdas LLC (Oman)

Private Sector

Business Overview

Khimji Ramdas Group (KR) is a diverse business group with a presence in Oman and India, operating through multiple clusters. They are known for their expertise in distribution management and partnerships with global FMCG giants, particularly in the Consumer Products, Lifestyle, Infrastructure, and Projects & Logistics sectors.

Challenges

- ❑ Manual verification by consultants and clients takes longer, leading to project delays.
- ❑ Physical document routing causes bottlenecks, especially in large-scale projects.
- ❑ Manual handling increases chances of lost, misfiled, or incorrectly updated documents.
- ❑ Lack of real-time updates leads to misaligned decisions.
- ❑ Lack of miscommunication between Consultant and Clients.
- ❑ No versioning control on the documents
- ❑ Unstructured way to organized the documents.

Solution Employed

- Oracle Aconex

Oman (MEA)

Project Status
Completed

Expected Business Benefits

- ❑ Khimji Ramdas has submitted documents 30-50% Faster.
- ❑ Up to 40% reduction in administrative costs.
- ❑ Near-zero document loss or version conflicts.
- ❑ Improved client & consultant satisfaction due to streamlined workflows.

Winning Factors

- ❑ Well executed Proof of Concept demo using customer-training data.
- ❑ Close collaboration and coordination with the different stake holders.
- ❑ Showcased the Our past industry expertise.

KR
كيمجي رامداس
KHIMJI RAMDAS

Red Sea Global (KSA)

Public Sector

Business Overview

Red Sea Global (RSG) is a Saudi Arabian real estate and tourism developer, fully owned by the Public Investment Fund (PIF), focused on developing regenerative tourism destinations and diversifying the Saudi economy. It's known for projects like The Red Sea and AMAALA, which aim to enhance Saudi Arabia's luxury tourism and sustainability offerings.

Challenges

- ❑ Low performance and old version of system.
- ❑ Red sea has using one database with 18 different Instance. And number of users are more than +500.
- ❑ Slow database performance & Patch update.
- ❑ No backup process are there.
- ❑ Early Challenge were Migrate the Amala project from MS SQL server to Oracle DB of Red Sea global with separate Instance.
- ❑ Migrate the data from old to new version of application

Solution Employed

- Oracle Primavera P6EPPM
- Oracle RAC applications
- Oracle Database 19c
- RSG Load Balancer

Saudi Arab (KSA)

Project Status
LIVE

Expected Business Benefits

- ❑ Red Sea team handle higher concurrent users without slowdowns.
- ❑ Failure chance reduce 80%
- ❑ Red Sea global enhance the productivity and Scalability.
- ❑ Red Sea has enhanced the security helping protect against vulnerabilities and compliance risk.
- ❑ Access to new features and Capabilities.
- ❑ Enables more efficient project planning, monitoring, and reporting.
- ❑ Red Sea saved the 30% IT maintenance cost.
- ❑ Optimizes the down time and delay in project
- ❑ Red sea can mange the more than +1000 users to access the applications concurrently.
- ❑ Red Sea has reduced manual work.

Omantel (Oman)

Public Sector

Business Overview

Omantel leading integrated telecommunications services provider, enabling the digital society to flourish, allowing new ways of doing business while delivering a world of information and entertainment right to your fingertips.

Challenges

- ❑ Lack of communication leads to inefficiencies and duplicated efforts.
- ❑ Inconsistent or outdated data causes poor decision-making.
- ❑ Omantel users may receive conflicting information from different departments.
- ❑ No unified dashboard for business performance tracking.
- ❑ Lack of dual interventions in the different system.
- ❑ There is no workflow to automate the system

Solution Employed

- Oracle Primavera Getaway service.

Oman (MEA)

Project Status
Completed

Expected Business Benefits

- ❑ Omantel has achieved a digital ecosystem to achieved the centralizing data for accuracy & real-time analytics.
- ❑ Breaking down silos & improving collaboration.
- ❑ Automating workflows to boost efficiency.
- ❑ Omantel reduce the 80% Manul efforts
- ❑ Avoid the duplicate data.

Winning Factors

- ❑ Well executed Proof of Concept demo using customer-Supplied data.
- ❑ Close collaboration and coordination with the different stake holders.
- ❑ Showcased the Our past industry expertise.

National Water Company (Saudi Arab)

Business Overview

The National Water Company (NWC), a Saudi joint stock company fully owned by the government (namely the Public Investment Fund), was established to provide water and wastewater treatment services in accordance with the latest international standards.

NWC specializes in providing the highest quality drinking water, ensuring the presence of water and wastewater connections in all households, preserving natural water resources and the environment, using the Treated Sewage Effluent (TSE) with maximum efficiency, and training qualified Saudi employees in accordance with the latest international standards.

Solution Employed

- Oracle Primavera P6 EPPM
- Oracle E-Business Suites
- Oracle SOA Middleware
- Power BI / Tableau

Saudi Arab (KSA)

**Project Status
Completed**

Expected Business Benefits

- ❑ NWC save millions of SAR annually to monitor the resource utilization process.
- ❑ With digital twin technology improve asset life span by 20%.
- ❑ Proactive maintenance reduces water outages.
- ❑ 360 Dashboard with all operational and execution records.

Challenges

- ❑ Lack of communication leads to inefficiencies and duplicated efforts.
- ❑ Inconsistent or outdated data causes poor decision-making.
- ❑ NWC often suffer from scope creep due to changing regulations or stakeholder demands.
- ❑ No unified dashboard for business performance tracking.
- ❑ Lack of dual interventions in the different system.
- ❑ There is no workflow to automate the system

Pune Metro India

Business Overview

Pune Metro is a rapid transit system designed to address the growing urban transportation needs of Pune, Maharashtra, India. The Maharashtra Metro Rail Corporation Limited (Maha Mtero) is Implementing advanced digital construction technologies like 5D BIM to enhance efficiency, cost control and project management.

Challenges

- ❑ Lack of real-time financial tracking resulted in unexpected expenses
- ❑ Traditional Gantt charts & 2D drawings failed to predict timeline risks.
- ❑ Multiple stakeholders (Contractor, Customer, Client) worked in silos.
- ❑ Unforeseen on-site clashes (design vs. execution) caused rework & delays
- ❑ No predictive analytics to foresee delays due to weather, approvals, or labor shortages.
- ❑ No single source of truth for project updates, causing version control problems.
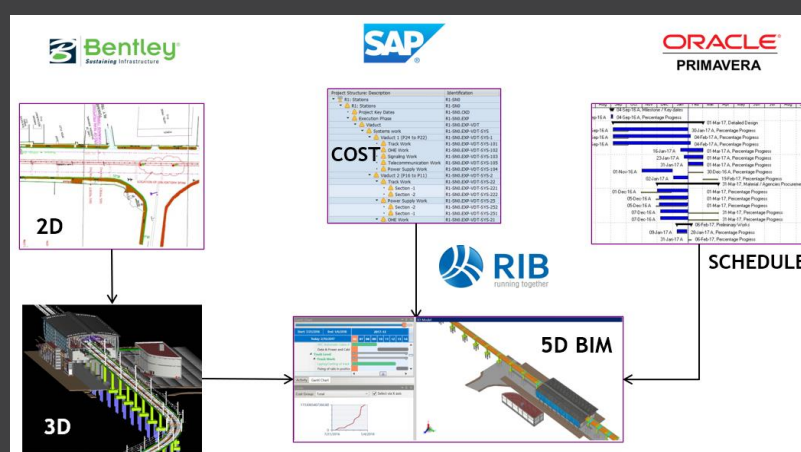
Solution Employed

- • Oracle Primavera P6 EPPM
- • Oracle Primavera Team Member
- • Oracle Primavera Unifier
- • SAP All Modules
- • Oracle Primavera Gateway
- • Oracle BI Publisher
- • RIB ITWO (BIM)
- • Bentley

India

Project Status
Completed

Expected Business Benefits

- ❑ Maha Mtero has saved 20-30% cost saving through optimized designs.
- ❑ 15-25% faster project completion with 5D Simulations.
- ❑ Standardization and Automation of business processes.
- ❑ Reduce rework & Delay due to clash detection.
- ❑ There has been an optimize material usage, reducing wastage.

Winning Factors

- ❑ Time & effort to develop relationship and establish trust with the CTO
- ❑ Well executed Proof of Concept demo using customer-supplied data
- ❑ Close collaboration and coordination with the different stake holders.

# Maharashtra State Road Development Corporation

Public Sector

Business Overview

MSRDC (Maharashtra State Road Development Corporation) project management focuses on developing and maintaining transport infrastructure in Maharashtra. This includes roads, expressways, bridges, flyovers, MRTS, ports, rail projects, and airports. MSRDC aims to improve traffic conditions, raise resources for projects, and encourage private sector participation.

Expected Business Benefits

❑ Maha Mtero has saved 20-30% cost saving through optimized designs.

❑ 15-25% faster project completion with 4D Simulations.

❑ Standardization and Automation of business processes.

❑ Reduce rework & Delay due to clash detection.

❑ There has been an optimize material usage, reducing wastage.
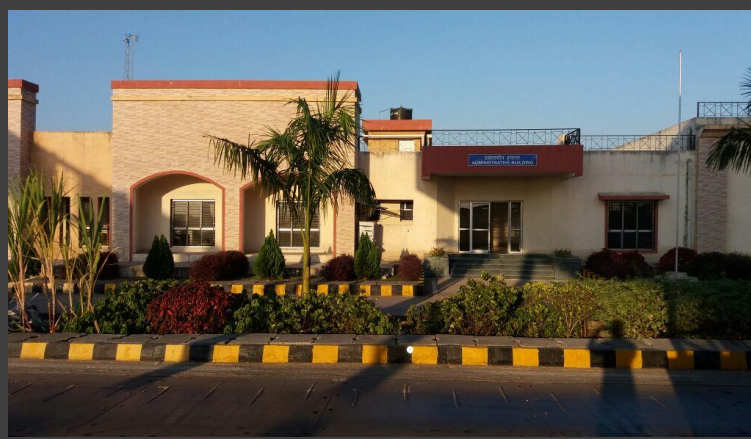
Solution Employed

- Oracle Primavera P6 EPPM
- SAP All Modules
- Bentley – SYNCHRO
- SAS BI Dashboard

India

Project Status
Completed

Winning Factors

❑ Time & effort to develop relationship and establish trust with the CTO

❑ Well executed Proof of Concept demo using customer-supplied data

❑ Close collaboration and coordination with the different stake holders.

Challenges

❑ Delays in project commencement and cost escalations (e.g., Mumbai-Nagpur Expressway faced land disputes).

❑ Multiple approvals from state agencies, environmental clearances, and compliance with NHAI/CPWD norms slow down execution.

❑ Heavy reliance on public-private partnerships (PPP) and toll revenues, which are sometimes unstable.

❑ Budget overruns due to inflation, material cost fluctuations, and contractor disputes

❑ Quality compromises due to subcontracting and lack of oversight

Essel Infra Projects Limited

Private Sector

Business Overview

Essel Projects Pvt Ltd (EPPL) is a rapidly growing ETC contracting company with a significant presence in the industrial sectors of Power, Steel, Cement, and Infrastructure Projects throughout India. It has evolved as an organization offering comprehensive solutions in Electrical, Mechanical and Civil engineering domains. For carrying out erection/testing/commissioning of EHV Substations up to 765 KV and Heavy Transformers up to 500 MVA and complete installation of HT/LT Plant Electricals, Illumination including EHV Cabling Essel Projects has been the first choice of leading corporate in the filed of Power/Cement/Steel

Challenges

- ❏ Essel Infra struggled with delays, cost overruns, and inefficiencies.
- ❏ Reliance on Excel sheets and paper-based reports caused data conflicts.
- ❏ No centralized system for tracking expenses Vs Budgets.
- ❏ Departments (engineering, finance, Procurement) worked in isolation.

Solution Employed

- Oracle Primavera Unifier
- Oracle Primavera Analytics

India

| **Project Status** |
| **Completed** |

Expected Business Benefits

- ❏ 15-20% faster project completion, avoiding penalties for delays.
- ❏ 20-25% improvement in machinery & labor productivity.
- ❏ Faster and more informed decisions based on accurate project performance data.
- ❏ Reduced dependency on manual reports and subjective interpretations.

Winning Factors

- ❏ Well executed Proof of Concept demo using customer-supplied data
- ❏ Close collaboration and coordination with the different stake holders.

India

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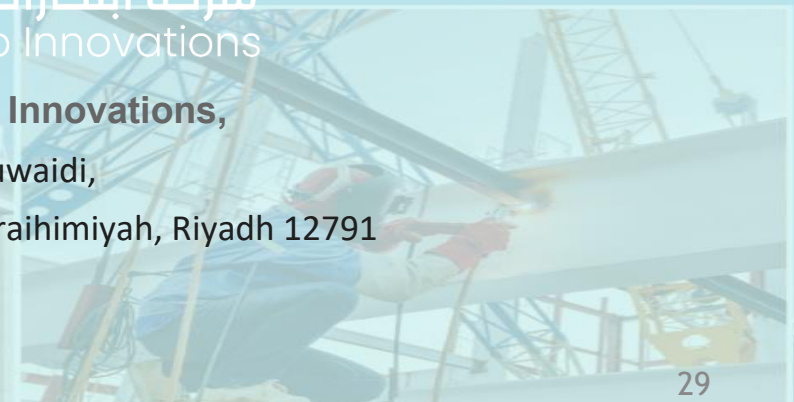**Email: sh.khan@protechfusionservices.com**

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THANK YOU